

# B1 Matching You With Our Visitors



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**Closing Date: 10 July 2008**

## Please return completed form to:

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Let us know your 3 main product profiles and we will match them with your targeted customer profiles by organization type and job function.

- **Before the Exhibition** - Your selections will be matched with our **pre-registered visitors** and the list will be sent to you before the exhibition. Please feel free to contact the pre-registered visitors and arrange one-on-one meetings during the exhibition.
- **After the Exhibition** - Your selections will once again be matched with our entire HOSPI Medica ASIA 2008 visitor database. This way, you will not miss out on valuable contacts of potential companies who visited the exhibition. The list of matches will be sent to you 2 - 3 months after the exhibition.

## My Main Product Profile

*Example:* 08 (Electromedical Equipment / Medical Technology)

1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

## My Targeted Customers Profile (The following 2 fields are compulsory for each entry)

	Organization Type		Job Function
<i>Example:</i>	02 (Private Hospital)	+	03 (Head of Department)
1.	_____	+	_____
2.	_____	+	_____
3.	_____	+	_____
4.	_____	+	_____
5.	_____	+	_____

Please refer to the following page for Index →

## Your Contact Details

Company Name	:	_____			
Contact Person	:	_____	Job Title	:	_____
Telephone	:	_____	Fax	:	_____
E-mail	:	_____			

# INDEX



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Please refer below for the selections of the individual categories:

## **MY MAIN PRODUCT PROFILE**

- 01 Accident & Emergency Equipment
- 02 Building Technology & Services
- 03 Catering & Kitchen Equipment
- 04 Communication & Information Technology
- 05 Dental Equipment & Supplies
- 06 Diagnostics
- 07 Disinfection & Disposable Systems
- 08 Electromedical Equipment / Medical Technology
- 09 Fabrics / Laundry
- 10 Medical Furniture & Equipment
- 11 Laboratory Equipment
- 12 Medical Consumables
- 13 Ophthalmic Supplies
- 14 Rehabilitation Equipment / Orthopaedic Supplies
- 15 Pharmaceutical Supplies
- 16 Services & Publications

## **ORGANIZATION TYPE**

- 01 Public Hospital
- 02 Private Hospital
- 03 University / Teaching Hospital
- 04 Clinics / Polyclinics / Medical Centre
- 05 Laboratories
- 06 Nursing Home
- 07 Rehabilitation Centre
- 08 Wellness Centre
- 09 Associations
- 10 Government / Ministry Offices
- 11 Hospital Planner / Turnkey Contractor
- 12 Procurement Agency
- 13 Manufacturer / Producer
- 14 Distributor / Representative
- 15 Trader, Importer & Exporter, Wholesaler

## **JOB FUNCTION**

- 01 Hospital Administrator / Director
- 02 Medical Practitioner
- 03 Head of Department
- 04 Specialist Surgeon
- 05 Nursing Staff
- 06 Pharmacist
- 07 Purchasing
- 08 CEO / Managing Director / Director
- 09 Sales & Marketing
- 10 Engineer / Technician