



Australia's International Exhibition for Hospital, Diagnostic, Pharmaceutical,
Medical & Rehabilitation Equipment and Supplies

Tuesday 13 - Thursday 15 May 2008
Hall 3, Sydney Convention & Exhibition Centre, Australia

Form A1 – Application for Exhibition Space and General Contract Conditions

EXHIBITOR CONTACT DETAILS

We wish to participate as: Exhibitor Co-exhibitors of _____
Company's name (Co-exhibitor charges A\$1,300.00)

Company Name: _____

Contact Name: _____ Position: _____

Address: _____

State: _____ P/Code: _____

Country: _____

Telephone: (____) _____ Facsimile: (____) _____ Mobile: _____

Email: _____ Web: www. _____

The following companies will be co-exhibiting on our stand: _____

Co-ordinating company: _____

STAND DETAILS

Display Booth System (minimum 6 sqm)
A\$456.00 per sqm (plus GST)
A 6 sqm fully fitted booth for just A\$2,736.00 plus GST
Display Booth System includes: Wall panelling, fascia with company's name, lighting, carpet, 4amp single phase power point. Furniture not included.

Space Only (minimum 18 sqm) A\$410 per sqm (plus GST)

STAND REQUIREMENTS

See floorplan for site location and dimensions.
Please provide us with two choices in your order of preference.
(Not to be completed by Co-exhibitors)

Choice 1:

Site No. _____ Dimensions ____m x ____m = _____ sqm

Choice 2:

Site No. _____ Dimensions ____m x ____m = _____ sqm

CALCULATION

STAND COST (based on first choice):	A\$ _____
+ GST (10%)	A\$ _____
PLUS Public Liability Insurance**	A\$ <u>137.50</u>
TOTAL COST	A\$ _____

Special Request Notes _____

** (Refundable in full on presentation of approved public liability cover of A\$10 million)

TERMS & CONDITIONS

We have read and agree to abide by the General Conditions of Contract and the Rules and Regulations as stated overleaf and any amendments advised by Exhibition Organisers Pty Ltd (EOPL) and Messe Düsseldorf Asia Pte Ltd (MDAPL) as a condition of the allotment of space. We agree to pay the total cost as indicated by the payment terms. This Application Contract is binding once accepted for and on behalf of EOPL & MDAPL.

Name _____
(please print)

Signature _____ Date _____

PAYMENT TERMS

50% of total stand cost within 14 days of invoice
50% by 28 March 2008

Cancellation Policy – refer Point 3 of General Conditions of Contract overleaf.

COMPLETE AND RETURN TO



EXPERIENCE MATTERS

PO Box 1192 (179 Park Street)
South Melbourne Victoria 3205, Australia
Tel +613 9699 4699 Fax +613 9690 9333 ABN 34 083 973 077
Email info@exhibitionmanagement.com
www.hospimedica-australia.com

EOPL OFFICE USE ONLY

Signed: _____

Dated: _____

HOSPIMedica AUSTRALIA 2008 GENERAL CONDITIONS OF CONTRACT

1. The application overleaf is an application by the Exhibitor to take the area of space alone or with Stand specified at the Exhibition described in the said application at the Venue and for exhibition purposes on the dates and for the charges specified in the said application. The Exhibition is being promoted and organised by Exhibition Organisers Pty Ltd ("the Organiser"). By returning the signed application the Exhibitor will be deemed to have offered to the Organiser to take the space and Stand on the terms and conditions and in accordance with the rules and regulations contained herein. The organiser reserves the right to accept or reject the application. When accepted by the organiser the application becomes a binding contract between the applicant and the organiser.
2. The Exhibitor will pay the Organiser the space and Stand charges in accordance with the payment terms specified in the application. In the case of applications received after the final payment date the total cost will be due and payable immediately. The dishonouring of any cheque paid in respect to the application will constitute breach of this Agreement.
3. If the exhibitor fails to meet the prescribed payments or fails to occupy all or part of the space allotted, the Organiser reserves the right to relet the space to another applicant and to recover damages in the form of withdrawal fees. Exhibitors withdrawing from the Exhibition more than 120 calendar days before the first open day of the Exhibition shall be liable for 50% of the total amount invoiced. Where withdrawal is less than 120 calendar days the liability shall be 100% for the total amount invoiced. By signing the application form the Exhibitor acknowledges that these amounts are reasonable pre-estimates of the typical loss to the organiser if the Exhibitor withdraws from the Exhibition or is in breach of contract during these periods. Notification of withdrawal shall only be valid if received in writing to the organisers.
4. The Exhibitor must take out and keep current an insurance cover for Public Liability Insurance for a cover of at least \$10 million with extensions, which include indemnities given by the Exhibitor to the Organiser, and the Venue Proprietor. Such insurance cover is to be maintained with an insurer approved by the Organiser.
5. Notwithstanding anything herein contained the Organiser will not be liable in any circumstances for any loss, damage or injury which may occur to the Exhibitor or the servants, agents, contractors or invitees of the Exhibitor or for any damage to their property, including without limitation damage to exhibits, plant, equipment, food or provisions, fixtures, fittings or other property whatsoever or for any loss of profits which they may suffer howsoever caused AND without in any way limiting this provision, the Organiser will not in any event be held liable for any loss, damage or injury arising from the operation or failure of any utility service or machinery provided to or for the Venue or restrictions on entry or in the conduct of the Exhibition PROVIDED ALWAYS that such loss, damage or injury is not occasioned by any wilful act of the Organiser or its servants or agents.
6. The Exhibitor agrees to be bound by the rules and regulations for the Exhibition, which appear below or any subsequent amendments.
7. The Organiser agrees with the Exhibitor that subject to these General Conditions and the rules and regulations, it will make the space referred to overleaf available to the Exhibitor during the course of the Exhibition.
8. The Organiser may postpone or amend the time for the holding of the Exhibition or change the venue of the Exhibition to another venue in the same city to such time or venue which in the opinion of the Organiser is more suitable for the Exhibition and the Organiser will not be liable for any loss occasioned thereby provided that this right will be exercised only where circumstances arise to the reasonable belief of the Organiser to make such changes necessary.
9. The Exhibitor will not be entitled to any refund in the event of cancellation of the Exhibition because of industrial action, blackouts or any other cause beyond the Organiser's control.
10. The Organiser may in the event of any circumstances which render it necessary vary the space and Stand allocation and the Exhibitor will accept such re-allocation without any claim for a reduction in charges or otherwise.
11. The Organiser will determine the hours during which the Exhibition will be conducted and as to hours of access for Exhibitors and visitors and such times may be varied from time to time as necessitated by commercial considerations without objection on the part of the Exhibitor.
12. The Exhibitor hereby indemnifies and releases the Organiser against all actions, suits, costs, claims and demands, brought against the Organiser by any person, firm or corporation for any damage, loss or injury caused directly or indirectly to or suffered by any person, firm or corporation as a result of any act or default of the Exhibitor or the servants, agents, contractors or invitees of the Exhibitor or resulting directly or indirectly from the attendance of the Exhibitor at the Exhibition including travel to and from the Venue.
13. The Organiser is not liable for any indirect or consequential damages arising out of breach of this Exhibition Contract.
14. No Exhibitor will assign, sublet or share the whole or any part of the space allocated to the Exhibitor without the written consent of the Organiser.
15. In the event any statute implies any term, condition or warranty into this Agreement which cannot be lawfully excluded, they will apply to this Agreement, save that the liability of the Organiser and each of them for breach will be limited, at the option of the Organiser, to any one or more of the following:
 - (a) the replacement of goods to which the breach relates or the supply of equivalent goods;

(b) the repair of such goods;

(c) the payment of the cost of replacing the goods or of acquiring equivalent goods; or

(d) the payment of the cost of having the goods repaired.

17. If any provision of this Agreement is held to be illegal or contrary to public policy or otherwise unenforceable, such invalidity or unenforceability will be deemed eliminated or modified to the extent which in the court's opinion, it is necessary to make the remainder of the provision enforceable.
18. This Agreement will be governed by and construed in accordance with the laws of the State of Victoria.
19. This Agreement contains the entire understanding of the parties concerning the subject matter dealt with herein and supersedes all prior negotiations, correspondence, understandings, arrangements and representations between the parties or made by a party and each party acknowledges that except as set out in this Agreement, it has not relied on any representation made by or on behalf of any other party.
20. These general conditions and the rules and regulations may not be modified or waived by any person.
21. The Organiser will update the Exhibitor from time to time with email news items unless the Exhibitor advises the Organiser in writing to be removed from such updates.

RULES & REGULATIONS FOR THE EXHIBITION

1. The following are the rules and regulations applicable to the conduct of the Exhibition and which are agreed will bind the Exhibitor, its servants, agents, contractors and invitees.
2. The Organiser will have the right to amend or add to these rules provided that such amendments or additions do not materially increase or diminish the rights of the Exhibitor and are notified to the exhibitor.
3. The Exhibitor will also comply with all rules and regulations of the authority having control over the Venue site.
4. Failure to comply with these rules and regulations may result in the Organiser or the authority administering the Venue site ordering the removal from the Venue of the whole or any part of the Stand and exhibits of the Exhibitor and in that event the Organiser and/or the said authority will not be liable for any claim for any loss or for compensation.
5. All exhibits, displays and demonstrations are to be subject to the approval of the Organisers which will allot times for the erection and dismantling of Stands.
6. Exhibitors will not without the prior consent of the Organiser make use of any microphone, sound amplifications, musical instrument machine or film demonstrations. Such consent may be withdrawn when the level of sound in the sole judgement of the Organiser causes annoyance to neighbouring Exhibitors or visiting public.
7. All Exhibitors will to the satisfaction of the Organiser, clean and keep tidy all space occupied by the Exhibitor. It is the responsibility of the Exhibitor to see that all general rubbish and litter is taken from the Stand immediately after the completion of the Exhibition.
8. The Exhibitor will comply with all rules, regulations and requirements of any statute of any government or semi-government authority and without in any way limiting this provision all regulations and directions relating to fire safety, the provision of liquor and foodstuffs, copyright, games of chance, public health and building works. The Exhibitor will indemnify and keep the Organiser indemnified against any costs, claim, action, suit, proceedings or demand resulting from any non-compliance with this rule.
9. Exhibitors must not transfer or sub-let the whole or any part of their space without prior written consent of the Organiser.
10. The Exhibitor will be responsible for any damage caused by the Exhibitor, his servants or contractors to the Venue.
11. No part of any Stand or exhibit will intrude onto any gangways or obscure any fire or exit sign.
12. The Organiser reserves the right to alter the layout, plans and positions of Stands, if, in its opinion, this is desirable from the point of view of the Exhibition as a whole.
13. No lottery, raffle, guessing game, game of chance or sideshow will be conducted without the consent of the appropriate authority and the Organiser.
14. Exhibitors may not canvass or distribute promotional material other than from their own Stand.
15. No goods of any description may be removed without the written consent of the Organiser.
16. No electrical or plumbing work will be undertaken save with the consent of the Organiser and then only by an Electrical or Plumbing Contractor approved by the Organiser.
17. Where there is more than one Exhibitor occupying space, their liability will be joint and several.
18. The Exhibitor, his staff and contractors will comply with all reasonable requirements of trade union regulations as applicable to the Venue in which the Exhibition is being conducted.

A2 List of Exhibits

Kindly complete and return to

Exhibition Organisers Pty Ltd ABN 34 083 973 077
179 Park Street (PO Box 1192), South Melbourne, Victoria 3205 Australia
Tel +61 3 9699 4699 Fax + 61 3 9690 9333
info@exhibitionmanagement.com www.exhibitionmanagement.com.au



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Company Name: _____

Please put a cross [X] by your exhibits

1. Accident & Emergency Equipment

- 1.1 Ambulances & rescue vehicle
- 1.2 First aid devices & equipment
- 1.3 Rescue equipment & appliances
- 1.4 Others

2. Building Technology & Services

- 2.1 Floor coverings, wall & ceiling systems
- 2.2 Gas & compressed air systems
- 2.3 Heating & cooling technology
- 2.4 Lighting equipment
- 2.5 Security systems
- 2.6 Sign posting
- 2.7 Others

3. Catering & Kitchen Equipment

- 3.1 Food distribution systems
- 3.2 Kitchen equipment & appliances
- 3.3 Logistics equipment & transport
- 3.4 Refrigeration equipment
- 3.5 Others

4. Communication & Information Technology

- 4.1 Archiving & documentation
- 4.2 Communication systems
- 4.3 Database management
- 4.4 Data processing equipment & systems
- 4.5 Hospital EDP
- 4.6 Software & development
- 4.7 Telemedicine
- 4.8 Others

5. Dental Equipment & Supplies

- 5.1 Autoclaves
- 5.2 Instruments, operating & accessories
- 5.3 Orthodontic / Pedodontic materials
- 5.4 Sterilizers, sterilizing & disinfecting solutions
- 5.5 Others

6. Diagnostics

- 6.1 Clinical chemistry
- 6.2 Contrast media
- 6.3 Diagnostic kits
- 6.4 Haematology / Histology / Cytology
- 6.5 Immunology
- 6.6 Microbiology
- 6.7 Radioactive preparations
- 6.8 Rapid tests
- 6.9 Stimulation tests
- 6.10 Others

7. Disinfection & Disposal Systems

- 7.1 Incinerators
- 7.2 Sterilization & disinfection equipment & accessories
- 7.3 Waste disposal equipment
- 7.4 Waste separation equipment & appliances
- 7.5 Others

8. Electromedical Equipment / Medical Technology

- 8.1 Anaesthetic equipment
- 8.2 Blood pressure equipment
- 8.3 Cardiac catheterisation equipment
- 8.4 Diagnostic instruments & apparatus
- 8.5 Dialysis equipment

- 8.6 Electrocardiography & accessories

- 8.7 Electrosurgical instruments
- 8.8 Endoscopes & accessories
- 8.9 Imaging equipment
- 8.10 Implants & prostheses
- 8.11 Incubators
- 8.12 Infusion technology equipment
- 8.13 Laser surgery equipment
- 8.14 Nuclear medicine equipment
- 8.15 Other electronic medical appliances
- 8.16 Oxygen equipment
- 8.17 Patient monitoring systems
- 8.18 Radiotherapy equipment
- 8.19 Respiration & oxygen equipment
- 8.20 Stethoscopes
- 8.21 Suction devices
- 8.22 Surgical instruments
- 8.23 Ultrasound equipment
- 8.24 Ward & examination equipment
- 8.25 X-ray devices & accessories
- 8.26 Others

9. Fabrics / Laundry

- 9.1 Clothing / Shoes
- 9.2 Equipment for collecting laundry
- 9.3 Laundry machines
- 9.4 Laundry repair & labelling equipment
- 9.5 Linen
- 9.6 Mattresses
- 9.7 Others

10. Medical Furniture & Equipment

- 10.1 Baby unit equipment
- 10.2 Bed
- 10.3 Clock systems & time recording devices
- 10.4 Equipment & apparatus for bathrooms
- 10.5 Equipment & apparatus for laboratories
- 10.6 Equipment & apparatus for operating theatres
- 10.7 Equipment & apparatus for physiotherapy rooms
- 10.8 Furnishings / Equipment for day rooms
- 10.9 Furnishings / Equipment for neonatal wards
- 10.10 Furniture for examination & treatment rooms
- 10.11 Lighting systems & equipment
- 10.12 Pathology equipment
- 10.13 Sanitary installations
- 10.14 Ward equipment & apparatus
- 10.15 Others

11. Laboratory Equipment

- 11.1 Analyser appliances
- 11.2 Centrifuges
- 11.3 Evaluation appliances
- 11.4 Filtration systems
- 11.5 Laboratory refrigerators
- 11.6 Microscopes
- 11.7 Shaking & mixing units
- 11.8 Others

12. Medical Consumables

- 12.1 Bandages & dressings
- 12.2 Blood collection units
- 12.3 Disinfectants

- 12.4 Disposable articles for hospitals
- 12.5 Disposable articles for laboratories
- 12.6 Disposable articles for surgeries
- 12.7 Gloves
- 12.8 Incontinence & stoma aids
- 12.9 Infusion sets
- 12.10 Papers & accessories for electro diagnostic & ultrasound
- 12.11 Surgical suture
- 12.12 Others

13. Ophthalmic Supplies

- 13.1 Cryo-surgical systems
- 13.2 Intra-ocular lenses
- 13.3 Laser & accessories
- 13.4 Ocular prosthetics
- 13.5 Ophthalmoscopes
- 13.6 Vitrectomy
- 13.7 Others

14. Rehabilitation Equipment / Orthopaedic Supplies

- 14.1 Aids for medical care
- 14.2 Communication aids
- 14.3 Compression therapy
- 14.4 Nursing aids
- 14.5 Orthopaedic aids / implants
- 14.6 Physiotherapy, occupational therapy
- 14.7 Stair Lifts
- 14.8 Transport vehicles for the handicapped
- 14.9 Walking & mobility aids
- 14.10 Wheelchairs
- 14.11 Others

15. Pharmaceutical Supplies

- 15.1 Anti-spasmodic drugs
- 15.2 Antibiotics & chemotherapeutic drugs
- 15.3 Cardiovascular drugs
- 15.4 Dermatological preparations
- 15.5 Drugs for liver & gall bladder disease
- 15.6 Drugs for respiratory tract / colds / coughs
- 15.7 Endocrine drugs
- 15.8 Gastrointestinal drugs
- 15.9 Geriatric drugs
- 15.10 Gynaecological drugs
- 15.11 Haematology drugs
- 15.12 Immunotherapeutic drugs
- 15.13 Infusion & standard injection solutions
- 15.14 Ophthalmic drugs
- 15.15 Others

16. Services & Publications

- 16.1 Associations / Institutions
- 16.2 Books, professional & scientific
- 16.3 Contract research & development
- 16.4 Educational appliances
- 16.5 Financing & leasing
- 16.6 Further education & training
- 16.7 Insurance services for the profession
- 16.8 Medical audit
- 16.9 Planning services
- 16.10 Test agencies / Certification authorities
- 16.11 Trade literature
- 16.12 Others



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Display Booth

3m x 3m (example)

Height

All stands measure 2500mm in overall height.

Walls

The walls of the Display Booth System are merlin blue in colour made from velcro compatible fabric (this means you can affix signage and other materials to the walls with velcro tabs).

Fascia

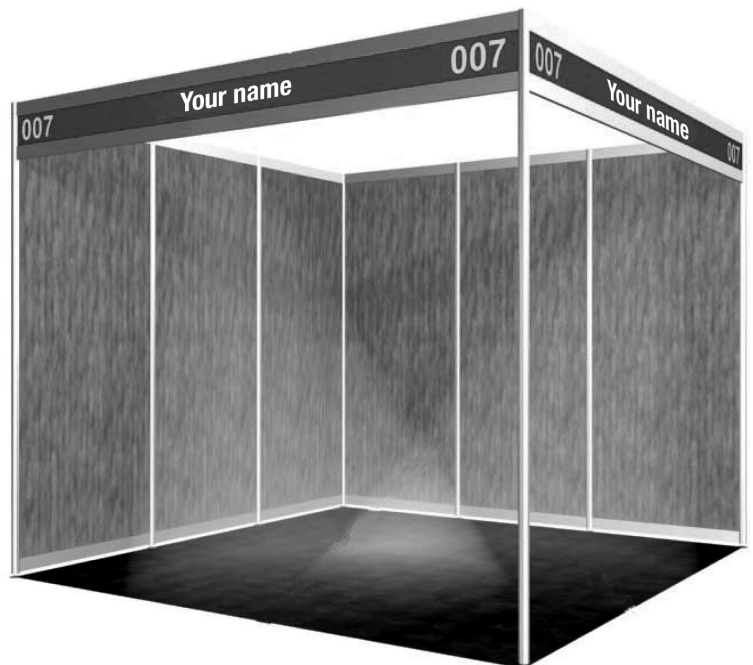
The fascia consists of a blue panel with white lettering supported in an aluminium frame. Fascias will be provided for all open sides of display booth stands.

Company Name

The company name style is uniform. Names will be printed in upper and lower case (max. 30 letters per fascia with Pty Ltd etc deleted). One company name will be provided to each open fascia with corner stands to receive two. Additional fascia signs required will be charged directly to individual exhibitors.

Flooring

Floor covering will be one metre square light grey carpet tiles.



Spotlights

Spotlights will be track mounted and fitted to the back of the fascia of all stands. Lighting will be installed on a ratio of two (2) x 120 watt spotlights per 9sqm.

Power

A 4 amp (240V) single power outlet will be connected to each stand.

Furniture

Not included. Hire options will be available in the Exhibitor Services Manual, distributed in late January 2008.

Jointly organised by:



Exhibition Organisers Pty Ltd ABN 34 083 973 077
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